

Why expand my UK business to Portugal?

There are many good reasons for UK based companies to expand to Portugal - take a look to see what's most relevant for you

Quality of Life	Clusters & Regions	European Gateway
Stability	Infra-structure	Bilateral relationship
Talent & Education	Incentives	UK Track Record

Quality of Life

- Portugal is the top-choice for expats among European countries¹
- 8 hours of daily sunshine², 260 rain-free days³ and 2.600 km of coastline⁴
- Art, culture, golf, surfing, trekking, cycling, gastronomy, towering mountains, vast plains, wide sandy beaches...you choose!⁵

Stability

- Portugal is the #4 most peaceful country in the world⁶
- As a country, it exists since 1143, with stable borders since 1297⁷
- Symbol of EU recovery, with 2,3% GDP growth, 1,3% inflation and 6,8% unemployment, the lowest since 2002⁸. Sovereign credit rating is investment-grade⁹

Talent & Education

- #17 worldwide in talent and #8 in skilled labour availability¹⁰
- #5 worldwide in language skills¹⁰. English is widely spoken in business & education. >30 int'l schools¹¹, 9 with IB¹²
- Competitive labour cost (14,1€/hour), 55% of the UK¹³
- #5 worldwide in women participation in labour force¹⁰, #9 in ease of hiring foreign labour¹⁵ and #10 in personal freedom (basic legal rights, individual freedom and social tolerance)¹⁴
- #26 in quality of research institutions and #23 in future workforce¹⁵ (Portugal has 2 of the Top 30 European Business Schools¹⁶)

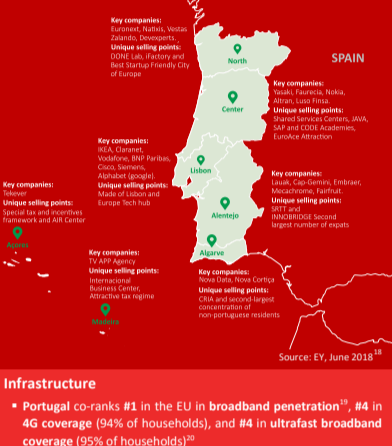
Clusters & Regions

- Portugal has 20 competitiveness clusters - networks of companies, associations, public entities and support institutions, connecting knowledge & competencies, to develop sectorial value chains

Aerospace & Defense	Agrofood	Automotive	Chemicals & Refining	Construction
Footwear	Forest	Health	Machinery & Equipment	Mineral Resources
Railway	Sea	Smart Cities	Sustainable Habitat	Textiles & Apparel
Tooling & Plastics	Information & Comm. Technology	Tourism	Vine and Wine	

Source: IAPMEI, Nov. 2018¹⁷

- 7 main regions, diverse in terms of demography and landscape, as well as in economic specialization, all successfully attracting FDI



Source: EY, June 2018¹⁸

Infrastructure

- Portugal co-ranks #1 in the EU in broadband penetration¹⁹, #4 in 4G coverage (94% of households), and #4 in ultrafast broadband coverage (95% of households)²⁰
- #19 worldwide in quality of overall infrastructure¹⁵
- #5 worldwide in quality of roads, #23 on efficiency of train services, #26 on efficiency of seaport services and #23 in health¹⁵

Incentives

- Tax & financing incentives (>€3B)²¹, and job creation incentives²²
- Friendly corporate tax regime for horizontal tax consolidation, dividends distribution, free capitals gains exit and a non-applicable branch remittance tax²³
- National Interest qualification (PIN) provides fast track licensing procedures for eligible projects (e.g. ≥€25M & ≥50 jobs created)²⁴
- Private equity and venture capital available from >40 companies²⁵
- Equity and Quasi-Equity funding available from state owned IFD for Business Angel SPVs and Venture Capital Funds²⁶
- National network of business incubators (>130)²⁷
- Residence permits for those looking to work, invest or study²⁸
- Special tax regime for qualified expats, valid for a 10 year period: 20% flat tax on domestic income & potential exempt on personal foreign income. No wealth tax nor inheritance tax for heirs²⁹
- Setup easily³⁰. #34 worldwide in ease of doing business³¹

European Gateway

- Portugal co-ranks #1 worldwide in trading across borders³¹, acting as a door to the European market (>500 M people) and Portuguese speaking countries (>260 M people, #5 most spoken language)³²
- A European Union member since 1986, fully committed to the EU, Eurozone and Schengen area. A supermajority think EU membership is a good thing – 72% would vote Remain³³
- As the westernmost country of mainland Europe, it is a gateway to the Americas & Africa, while in the same time zone as the UK
- #1 in attractiveness perception - short-term investment plans are the most optimistic in Europe. Portugal won 95 new FDI projects, in 2017, a new high, creating >7.500 jobs¹⁸

Bilateral relationship

- UK and Portugal have the oldest active alliance in the World, established in the Anglo-Portuguese Treaty of 1373³⁴
- There are 703 weekly regular flights between 5 portuguese and 25 UK international airports³⁵
- UK is Portugal's #1 source of tourists (2 million in 2017)³⁶, 4th largest export market and 4th source of FDI
- In just the first half of 2018, €515 million have already been invested by the UK in Portugal, a growth of 48% vs. last year³⁷

UK Track Record

Some of the UK's most innovative brands have chosen to invest in Portugal, helping create an awesome business environment:



...and many others of >500 Portuguese companies with UK control³⁸

About Us

- Portugal IN is a task force, created by the Portuguese Government, in the wake of the Brexit Referendum, to attract more FDI, responding directly to the Prime Minister. We especially support the expansion process of companies operating in the UK and its main inward FDI markets (USA, China, India and Japan)
- What's in it for Portugal? FDI plays an essential role in ensuring Portugal's economic prosperity, by creating highly-compensated jobs, spurring innovation, and driving exports³⁸
- What can Portugal IN do for you? Connect, advocate and provide everything you need for expanding your business to Portugal
- Find out more on www.portugalin.gov.pt

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Latest version available on Portugal IN [website](#)

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